

## Latin America Research Analyst

TeleGeography, a U.S.-based international telecom research firm known for its authoritative, data-driven research, is expanding its Washington, DC-based research staff. Our new analyst will focus on collecting, processing, and analyzing data for the global telecommunications market with a focus on Latin America.

Research topics include submarine and terrestrial cable systems, data centers, IP backbones, and other network infrastructure.

This analyst's responsibilities will include:

- Data gathering (generally through direct contact with industry players)
- Data management and analysis of market trends
- Development of new research contacts and maintaining existing ones at leading international carriers, data center operators, and other companies in the telecommunications infrastructure industry
- Attending domestic and international conferences on telecoms or wide area networks; this includes giving presentations and moderating panels, as well as gathering intelligence and presenting it to colleagues
- Assisting the marketing department with content about our findings

Candidates for this position should meet the following requirements:

- Excellent academic background. Graduate-level academic experience is an advantage, but not a prerequisite.
- Fluency in Spanish. This position will entail frequent exchanges with carriers and internet content providers in the Latin American region.
- Intellectual curiosity. We seek to hire individuals who are unafraid to jump into new fields of study and are interested in international networks.
- Outstanding writing and analytical skills with an ability to meet deadlines.
- Quantitative/database experience. Proficiency in Excel, SQL, or other data analysis platforms is a strong differentiator.
- Entrepreneurial spirit. An interest in developing new ideas and creating new relationships to expand business opportunities.

The following items are desired, but are not prerequisites:

- General understanding of international telecommunications infrastructure.
- Love of maps, foreign cultures, governments, and economies.

TeleGeography offers a competitive salary and collegial atmosphere. If you're ready to put your research skills and industry knowledge to work for a growing, well-respected boutique research firm, we'd love to hear from you.