

Cloud and WAN Geography

Trends in Cloud Infrastructure and Global Networks

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MAP OF THE WORLD
Showing in Black and Planned
SUBMARINE CABLES
and the CITIES where they LAND ashore
with connections and continents of land

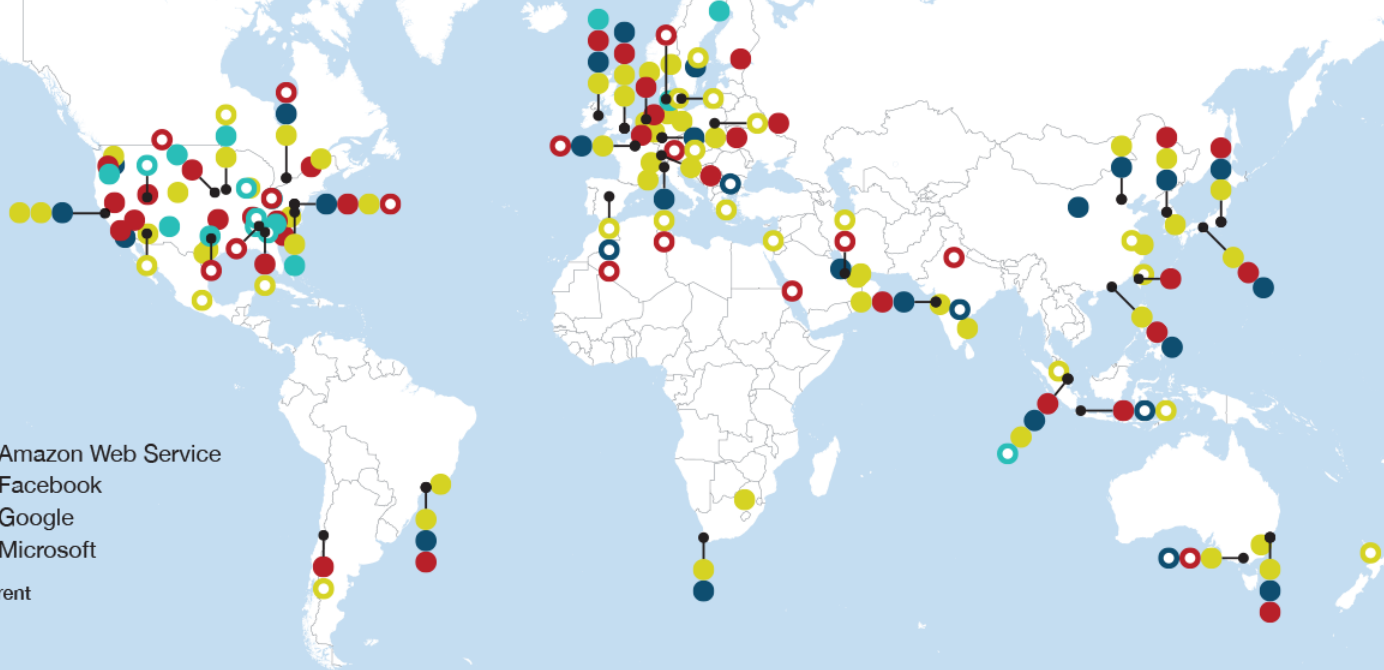
Legend
— Submarine Cable
— Land
— Ocean

What we'll cover

- Factors shaping global networks
 - Location of content and int'l bandwidth deployment
 - Content provider data centers and networks
 - Bandwidth and IPT pricing
- Cloud Geography – what it means for WANs
 - Where to find the cloud - locations of data centers, on-ramps
 - How DC location has an impact on cost and performance
 - Where the cloud is moving, new cloud regions

Global Network Trends

Content provider data centers

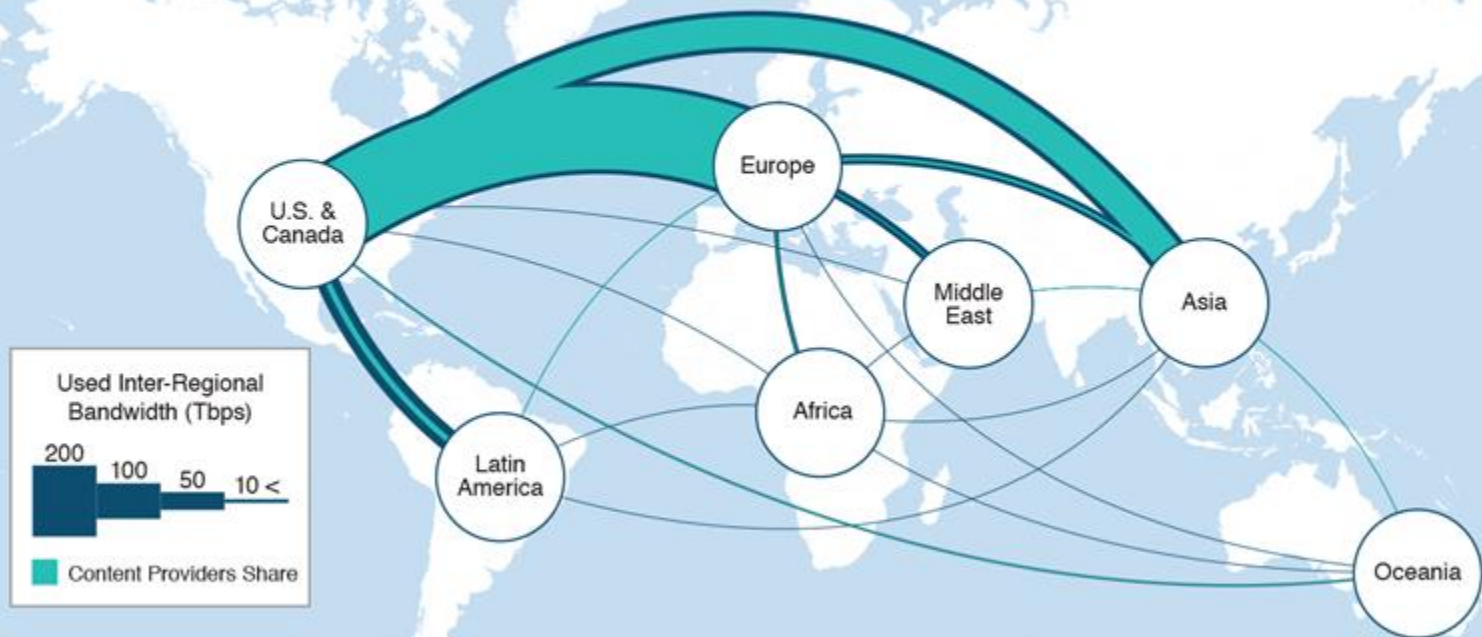


Content networks

- Inter-data center demand (DC to DC)
 - Higher capacity routes, lower price
 - Surge in bandwidth on traditional routes, plus new landings in some smaller markets
 - Emphasis on cost: favorable regulatory environments, affordable power, etc.
- Content distribution and cloud services (DC to end-user)
 - Smaller bandwidth requirements than inter-DC routes
 - Capacity extending to secondary developed markets and major emerging markets
 - Emphasis on distribution of content to end user from DCs to major and secondary hubs

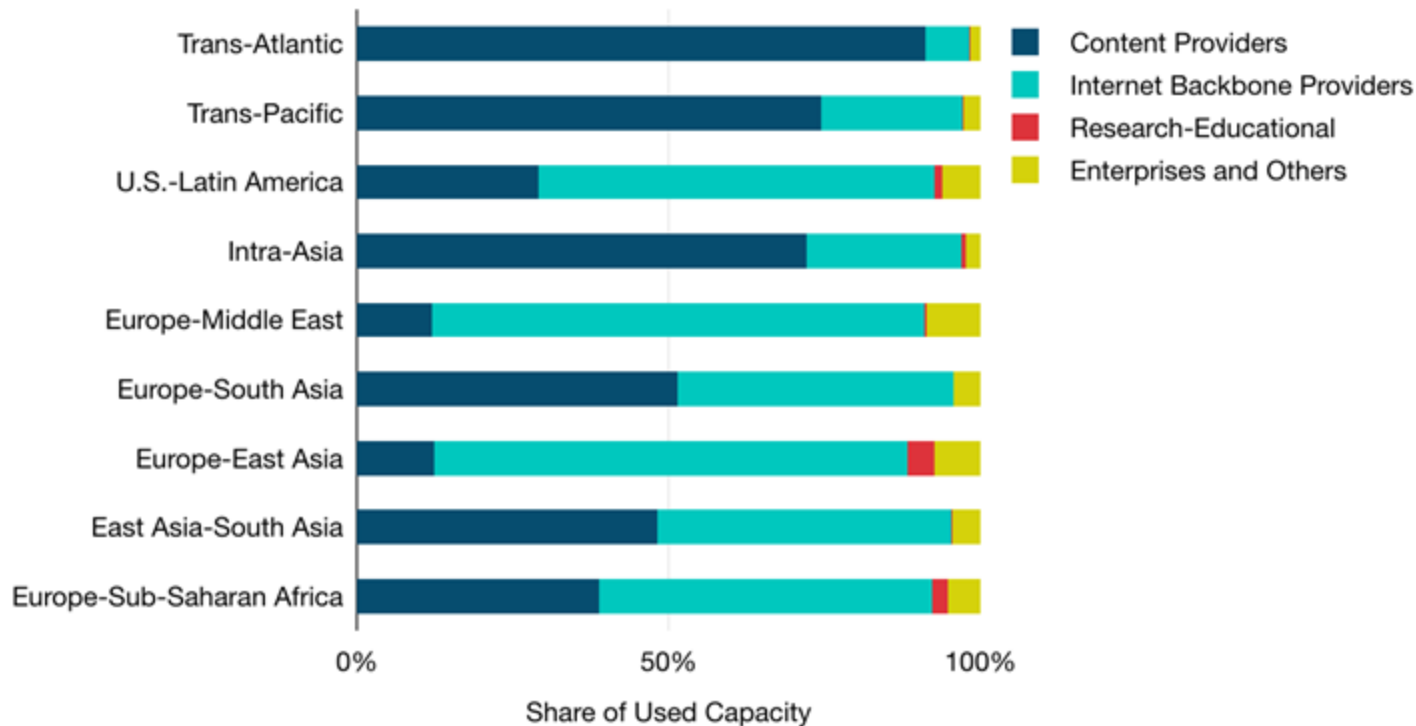
Inter-regional capacity and the cloud

Used inter-regional bandwidth showing content provider share



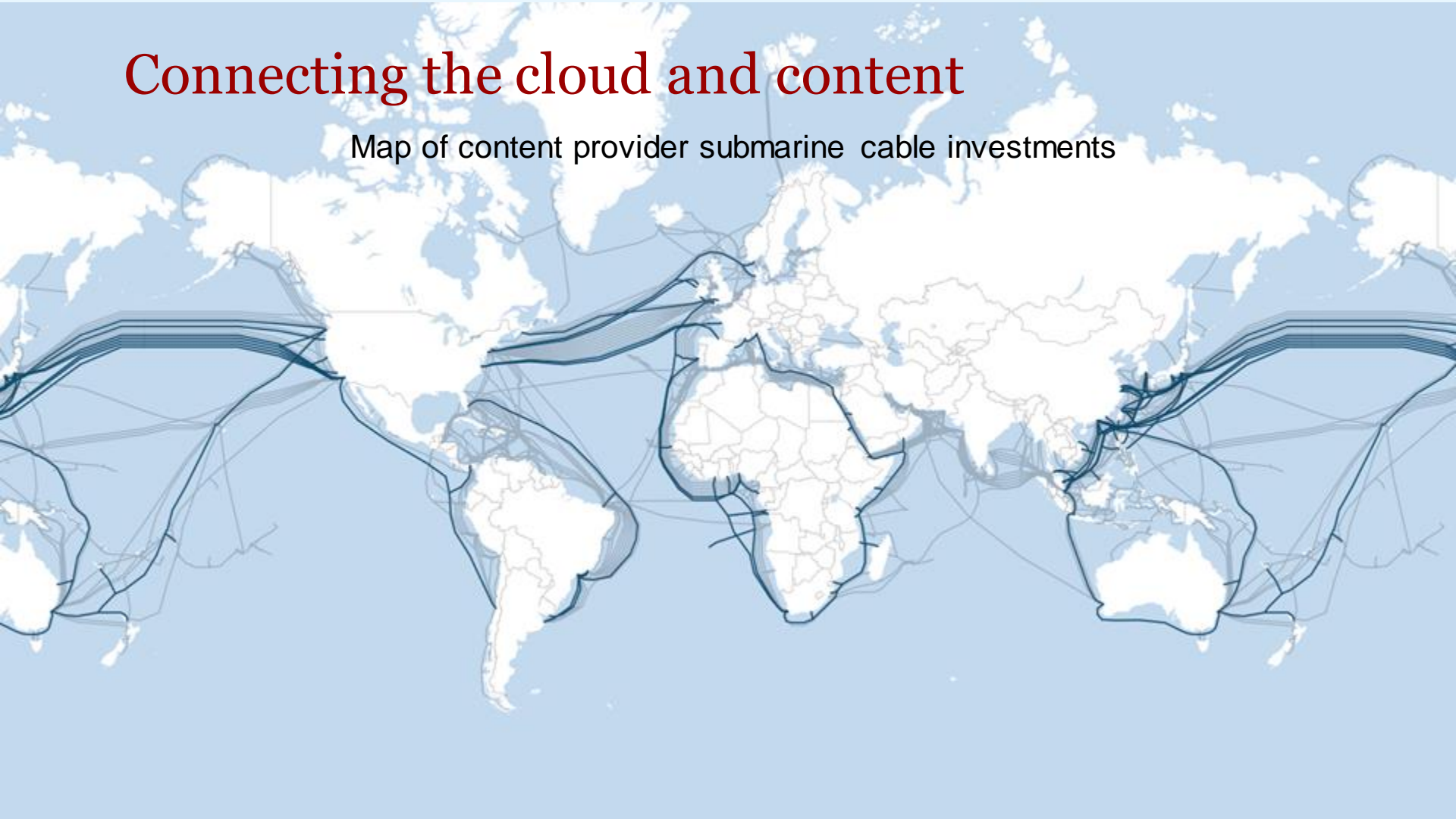
Content share depends where

Share of used bandwidth by category for major routes



Connecting the cloud and content

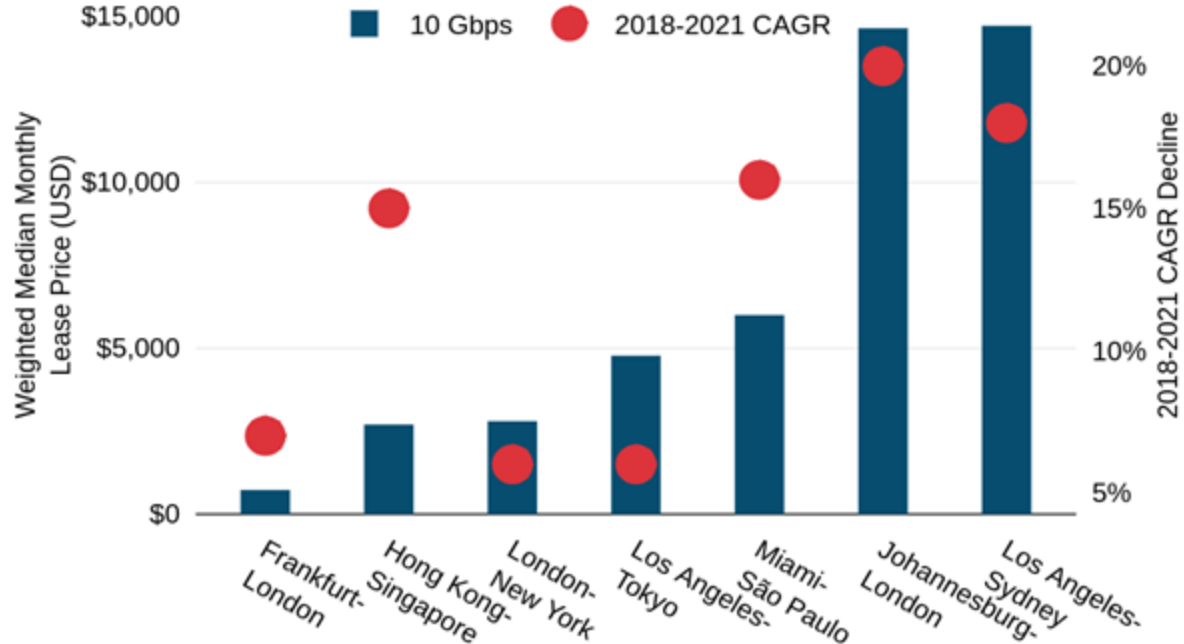
Map of content provider submarine cable investments



Global Pricing Trends

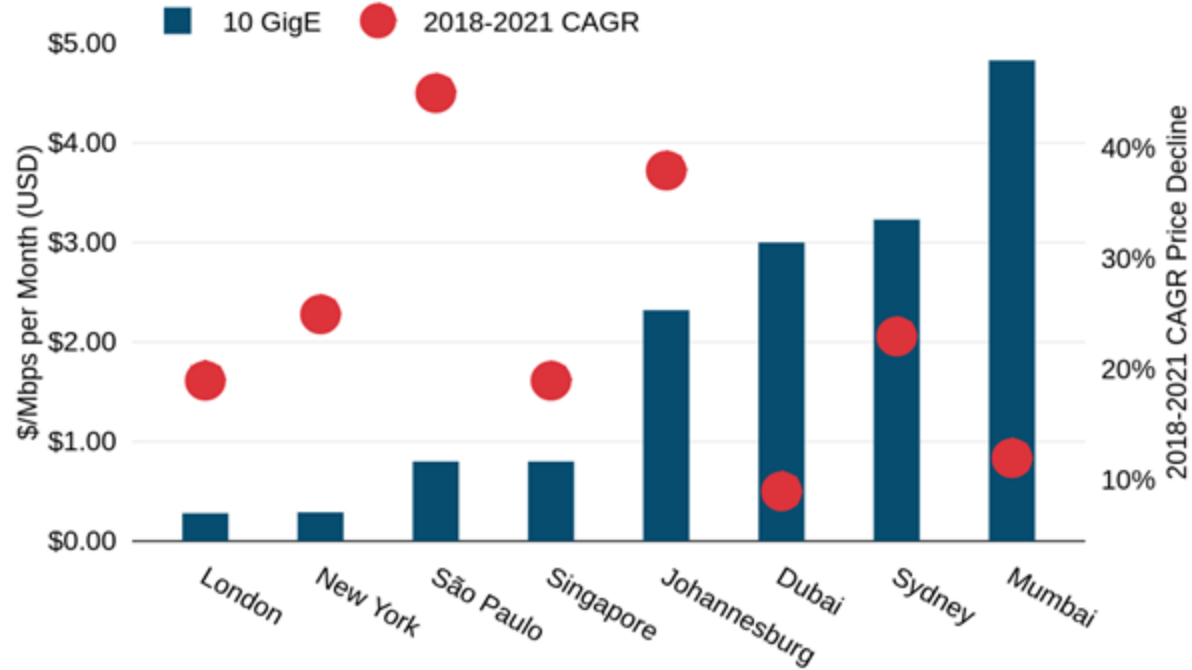
10 Gbps median prices and erosion rates varies by route

Weighted Median 10 Gbps Wavelength Prices & CAGR Price Decline on Select International Routes



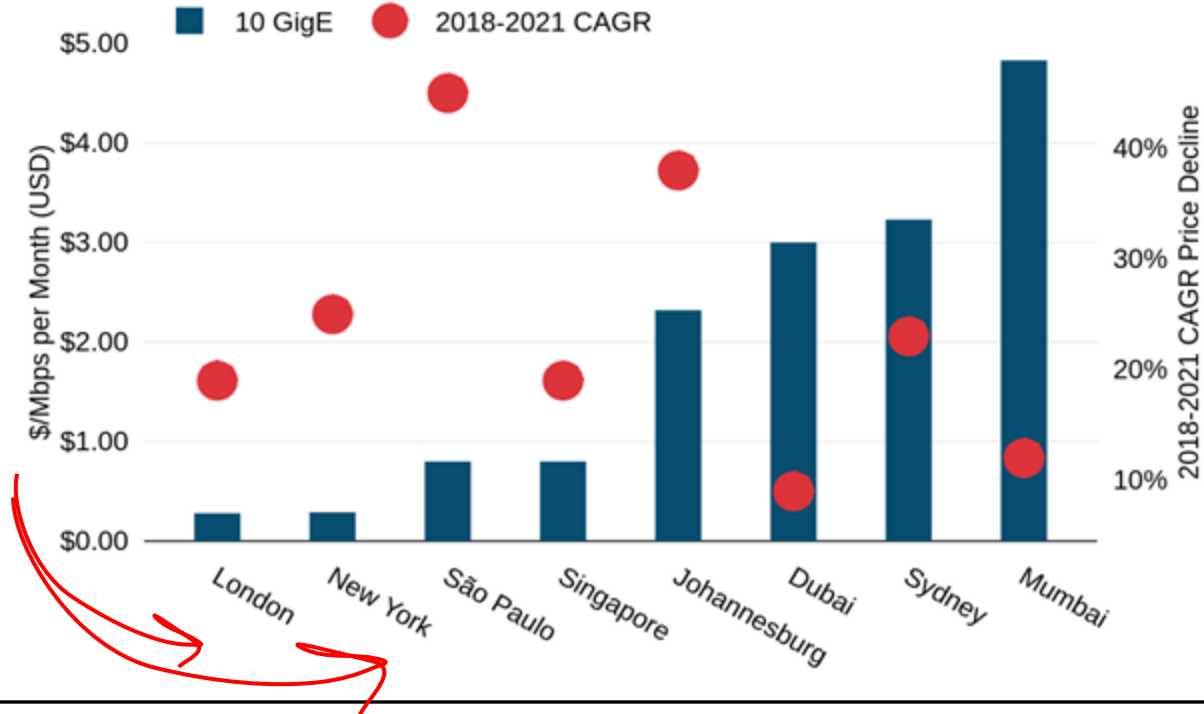
Transit prices follow transport pricing trends

Weighted Median Prices for 10 GigE IP Transit Ports & CAGR Price Decline Key Global Cities



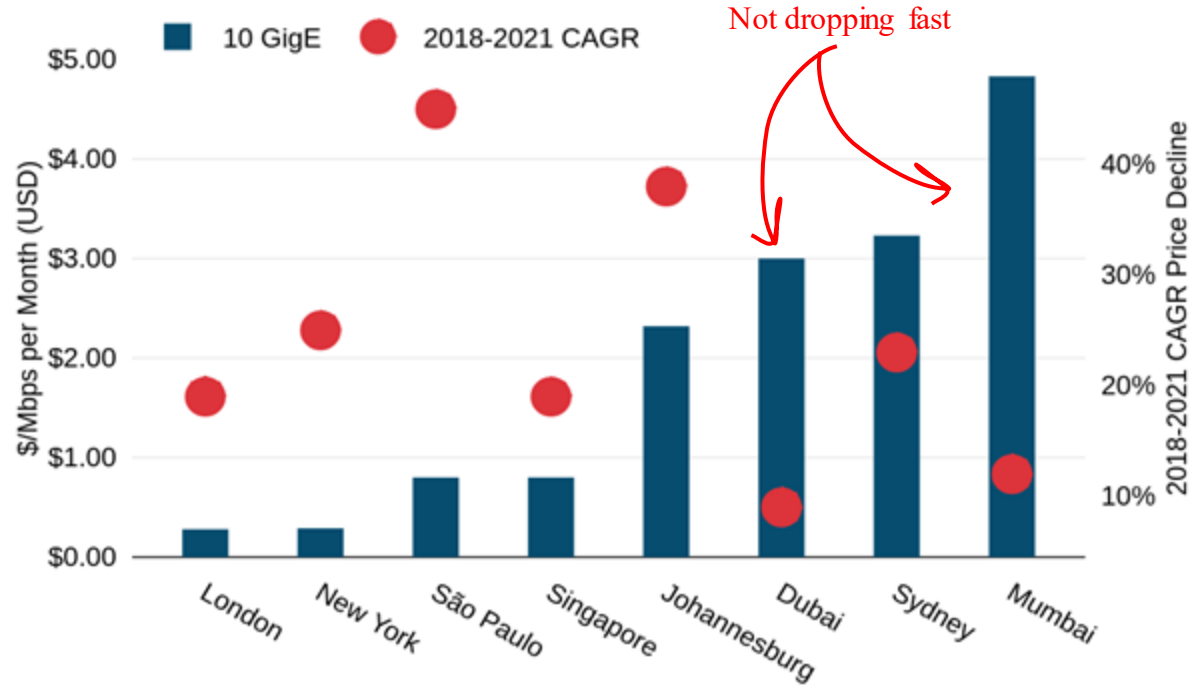
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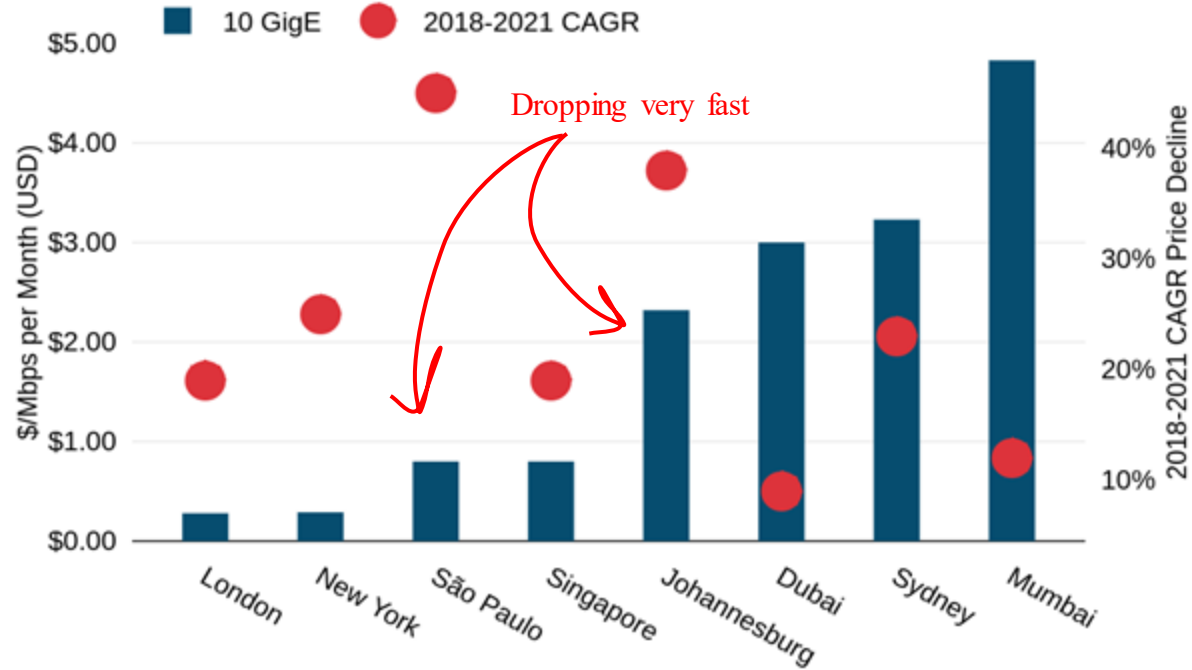
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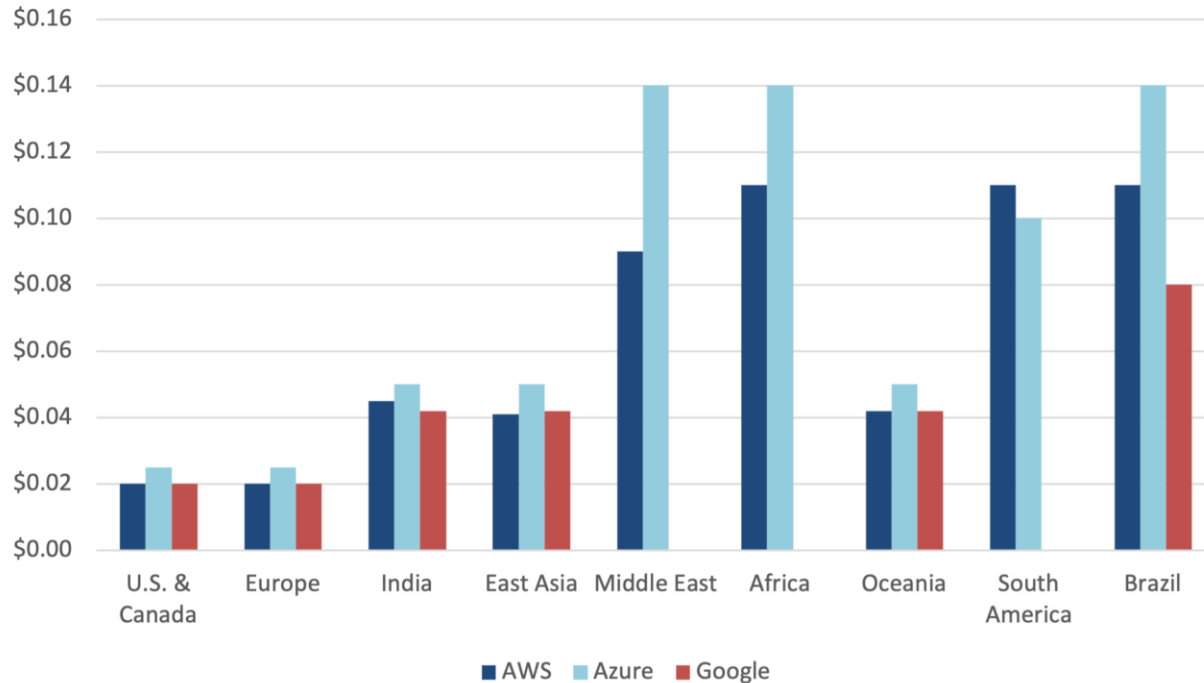
Transit prices follow transport pricing trends

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Cloud traffic prices track with capacity/ipt cost, mostly

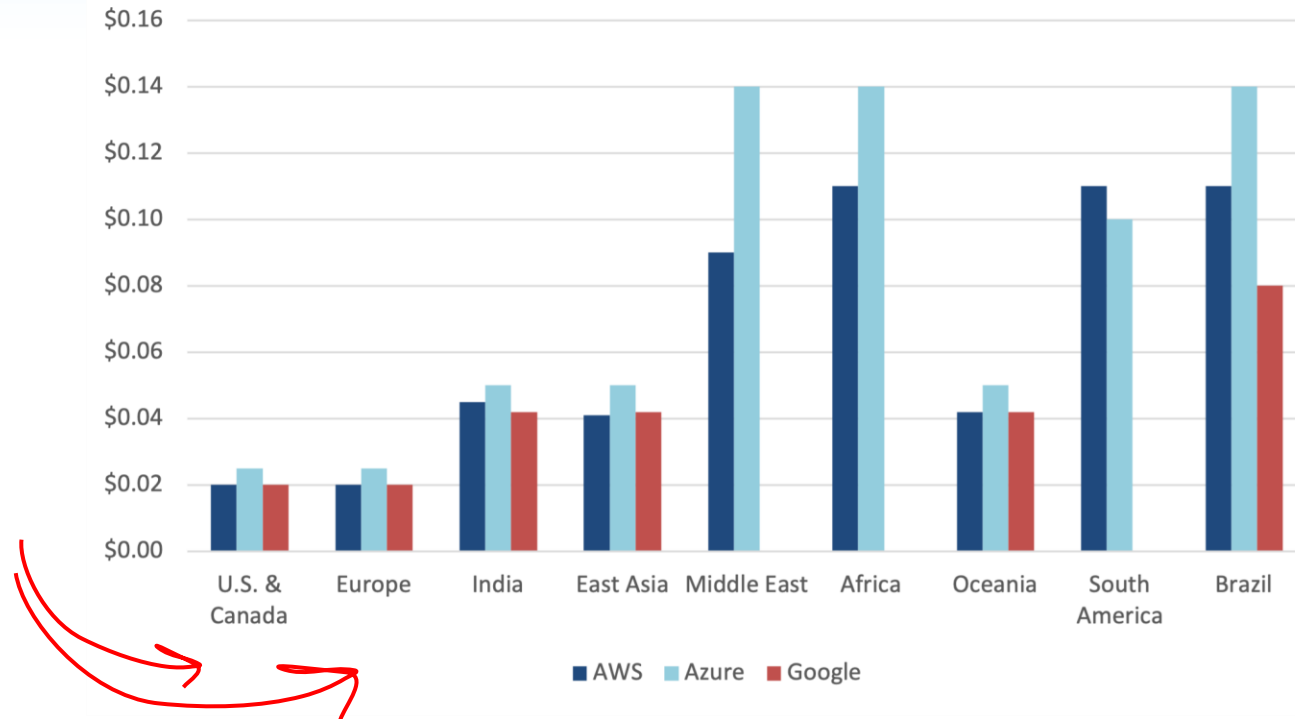
Outbound data transfer rates per GB on dedicated connections, Q1 21



Note: Prices reflect metered data plans at the lowest tier of usage from U.S. East cities. Per-GB rates typically fall at higher levels of usage.

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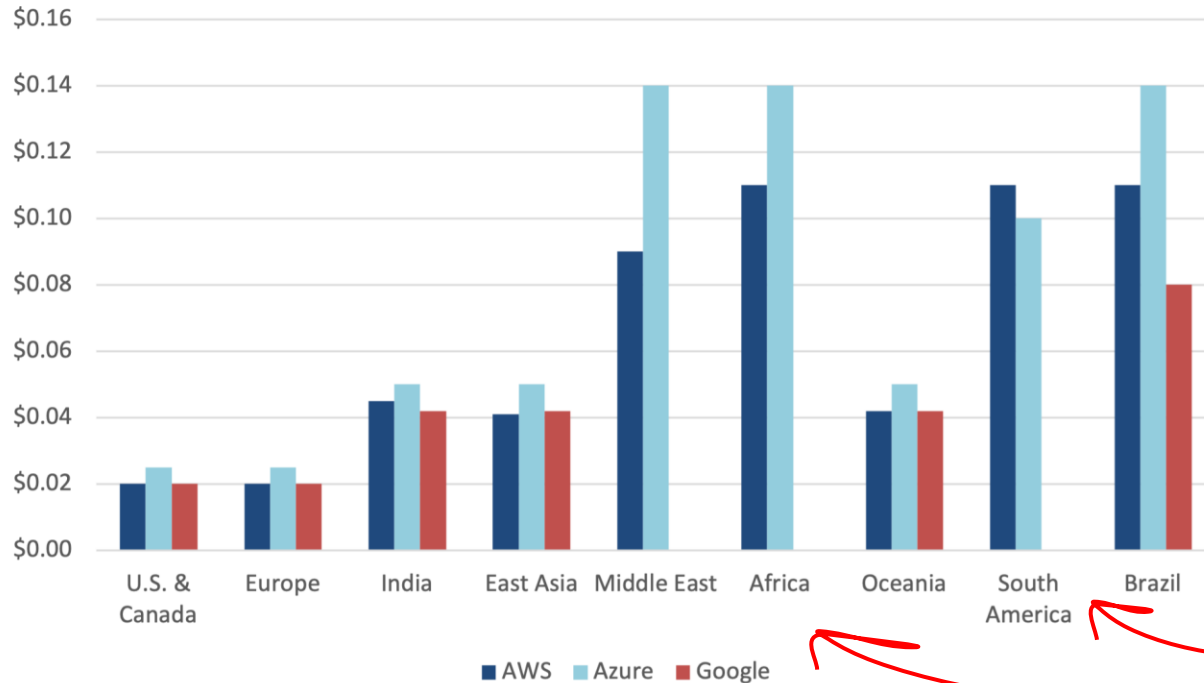
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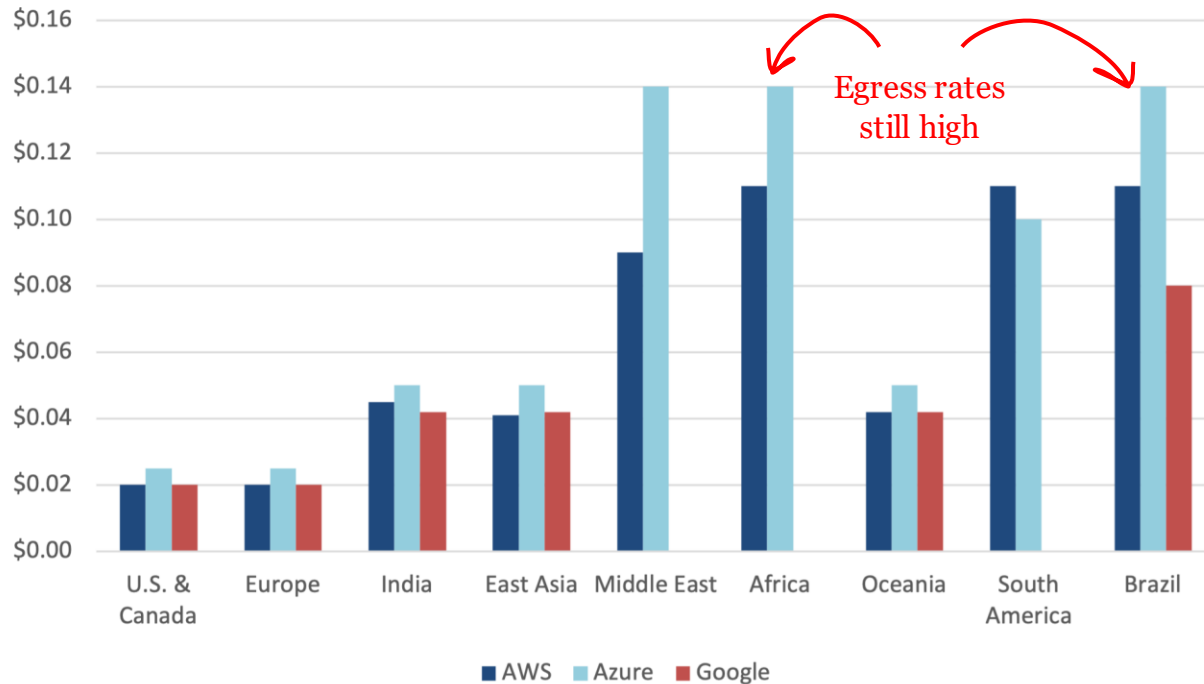
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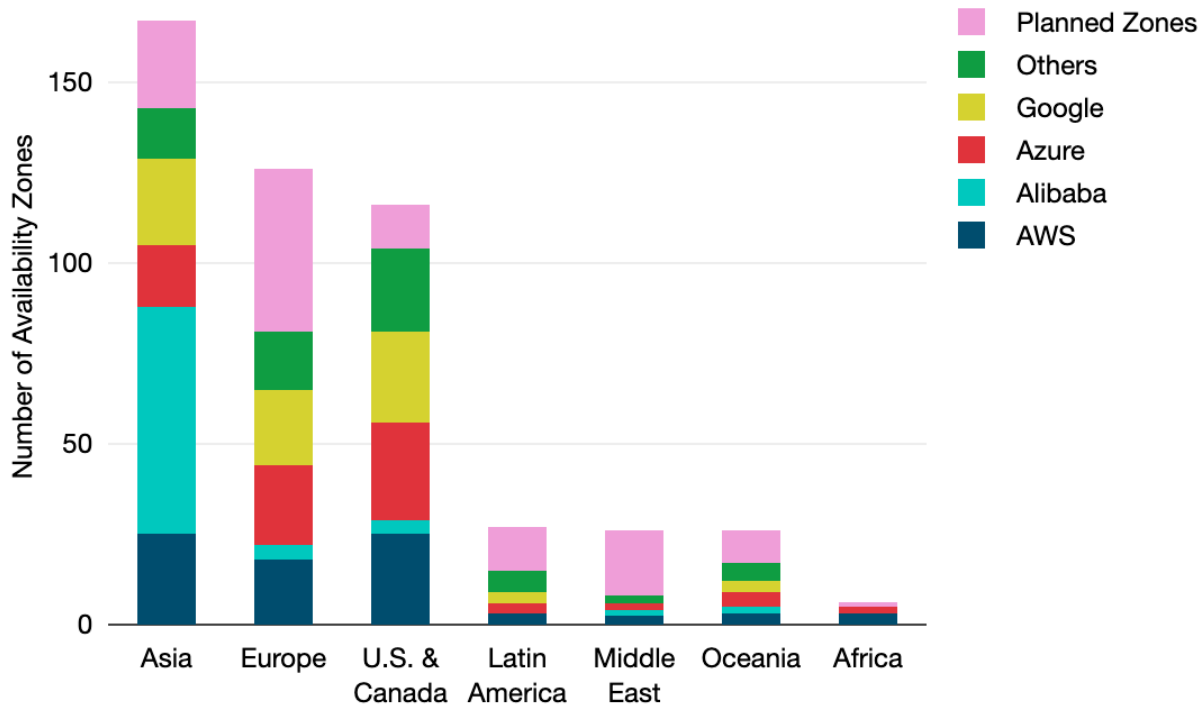
Cloud Geography

Cloud data centers and on-ramps

- Cloud Regions
- Planned Cloud Regions
- On-Ramps


Asia leads in cloud zones, thanks Alibaba!

Service Availability Zones by Region, 2021



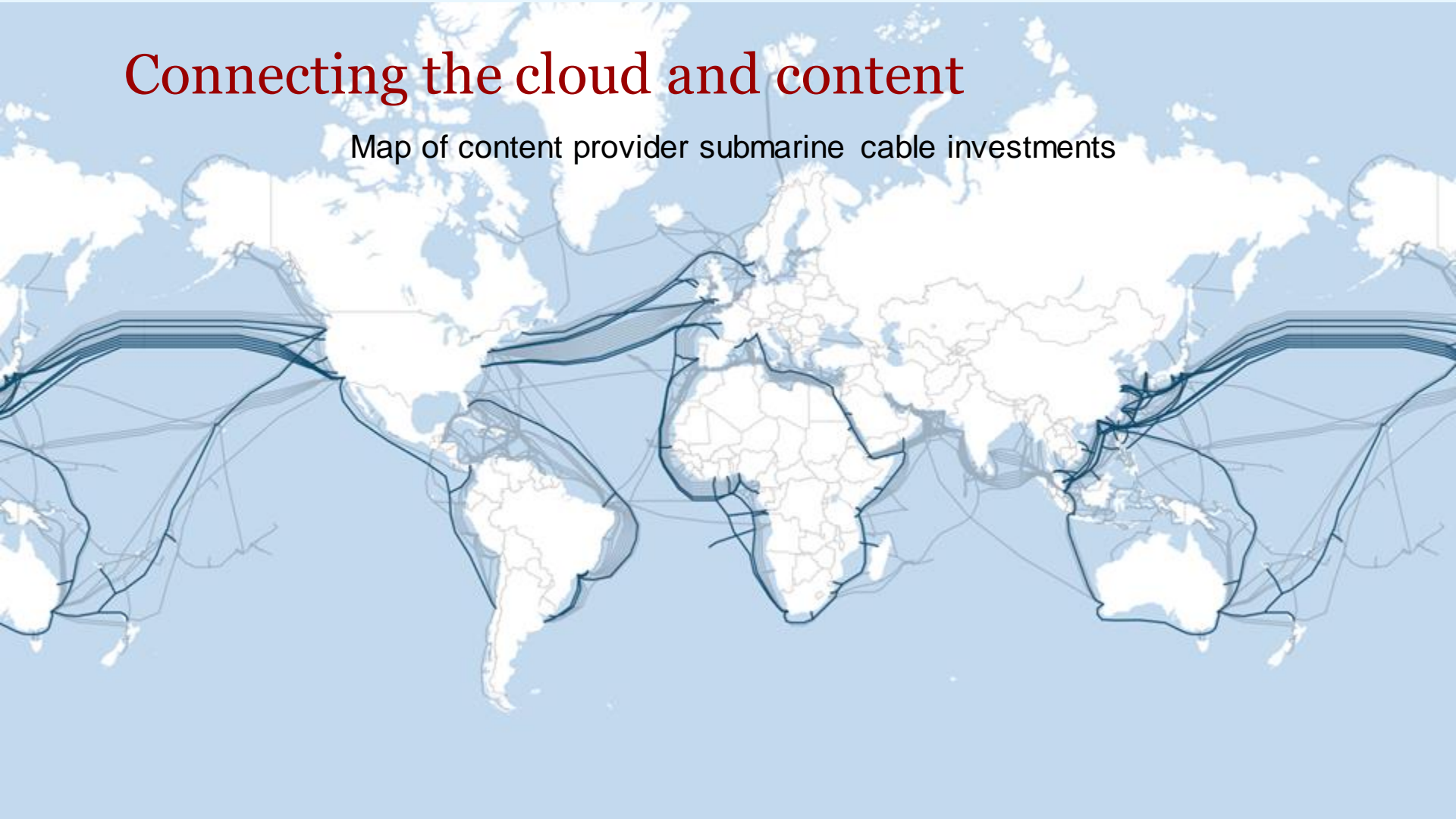
Where to connect to the cloud (directly)

Cloud on-ramps, Q2 2021

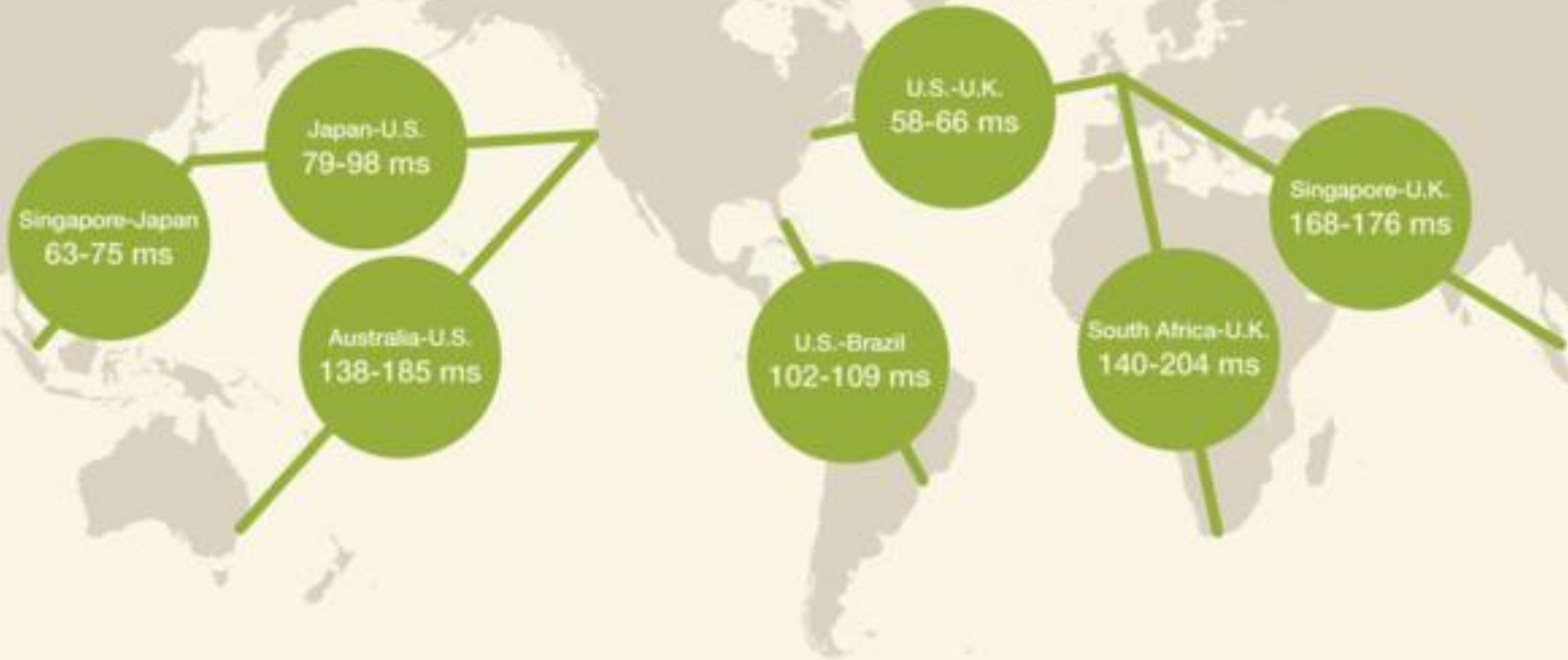
 On-Ramps
1-30+

Connecting the cloud and content

Map of content provider submarine cable investments

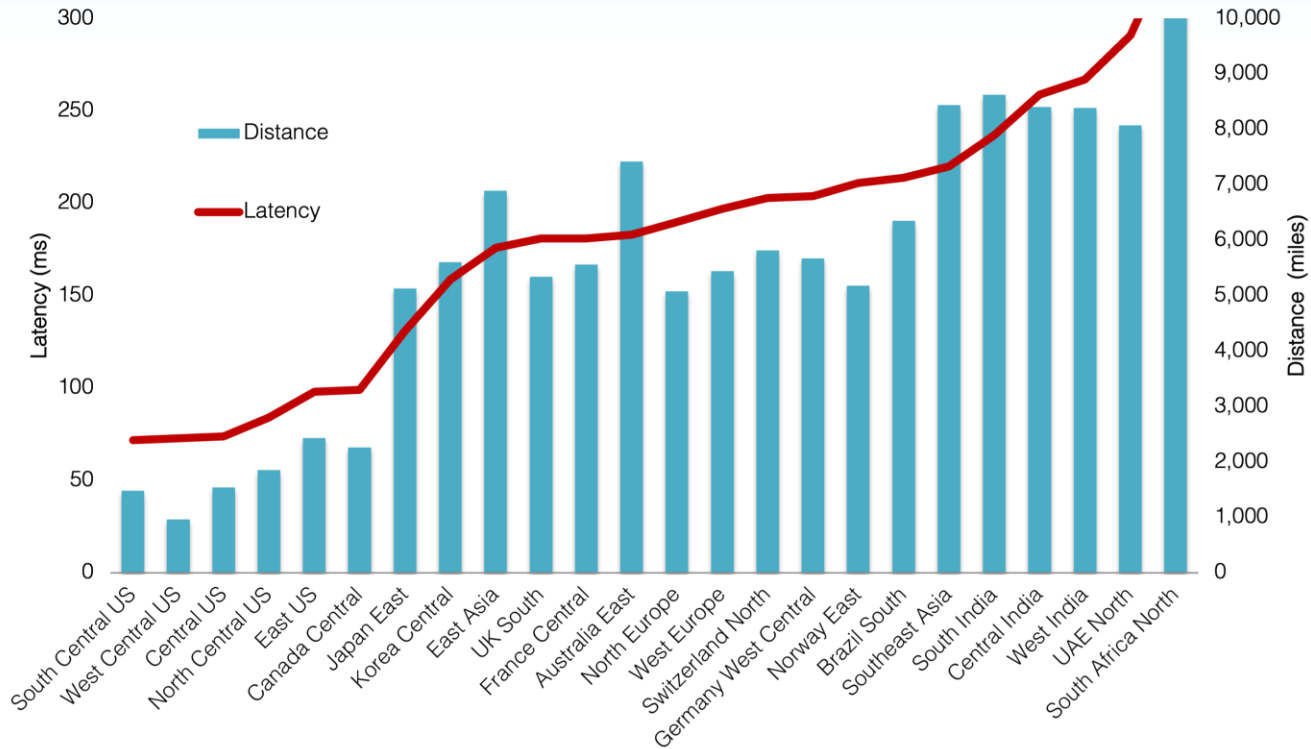


Submarine cable latency



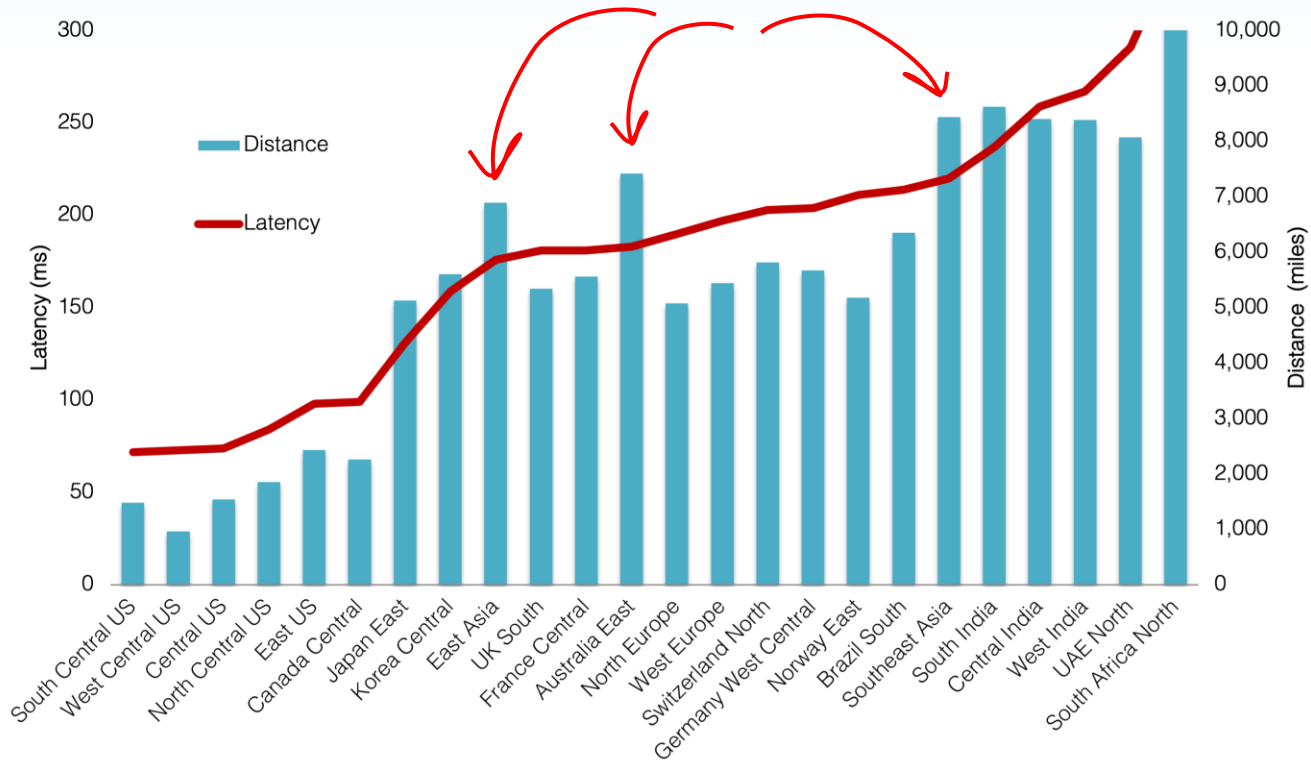
Distance isn't the only thing that matters...

Azure cloud data center latency and distance from LA via internet



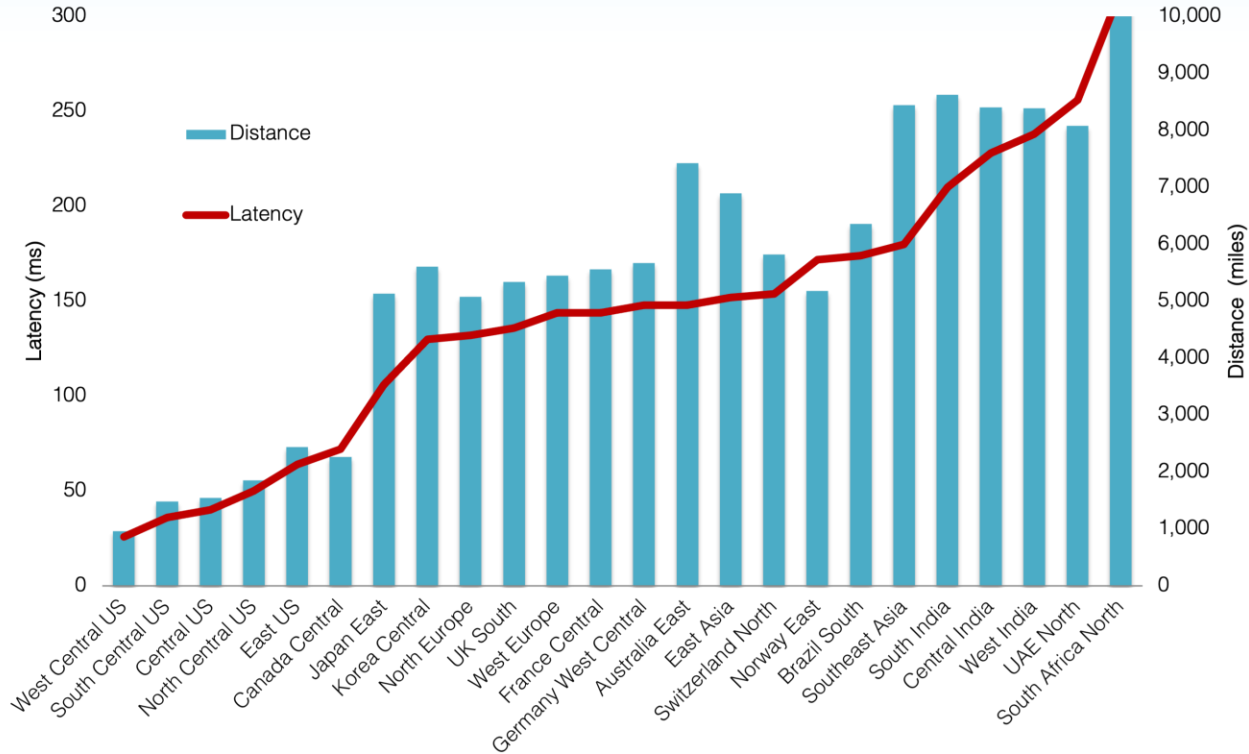
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Azure cloud data center latency and distance from LA via internet



Distance isn't the only thing that matters...

Inter-DC latency and distance from SF area on Azure's backbone

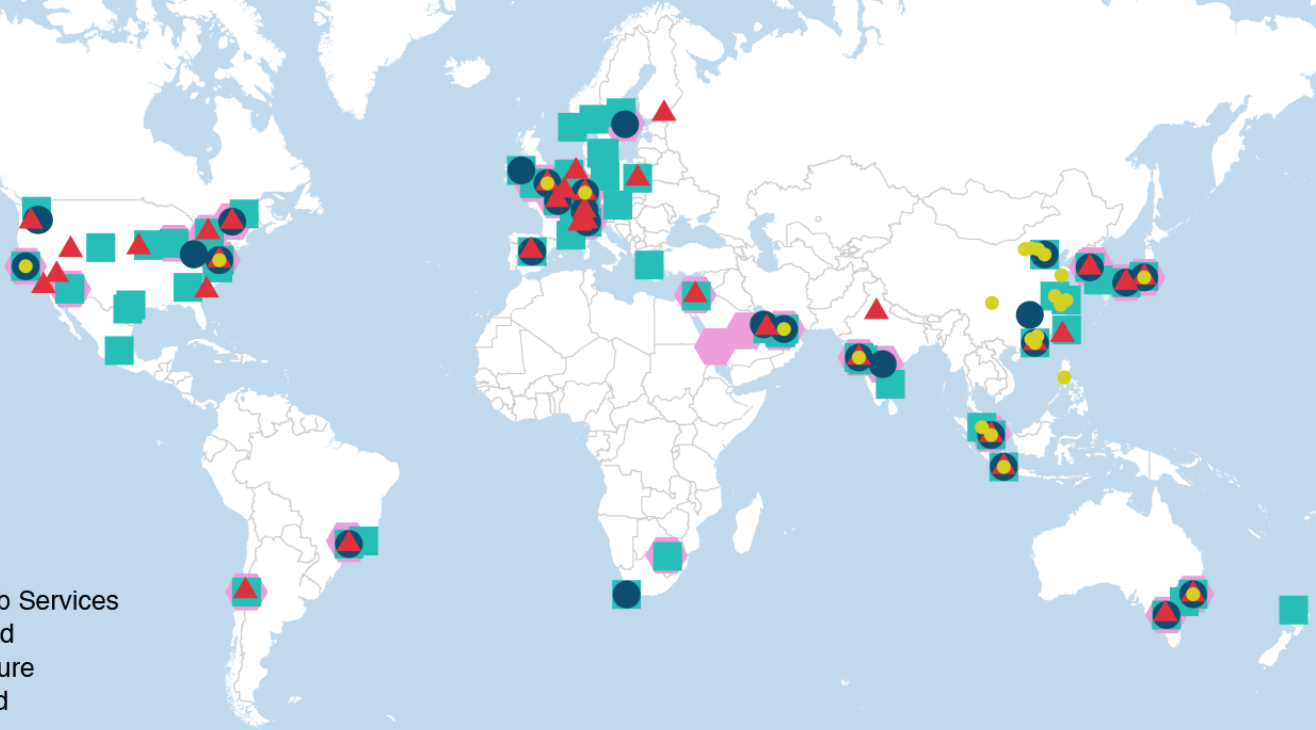


Cloud data centers 2006-2015

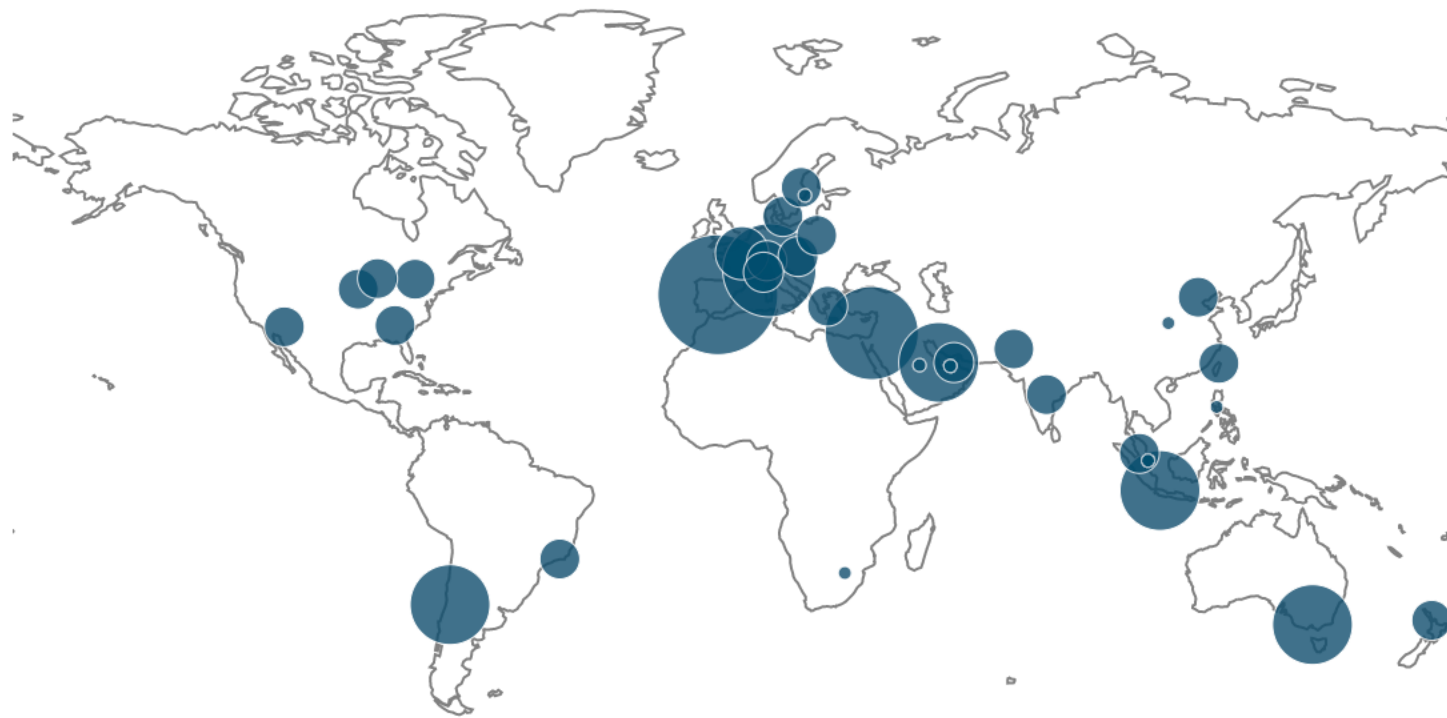
- Alibaba
- Amazon Web Services
- ▲ Google Cloud
- Microsoft Azure

Cloud data centers current & planned

- Alibaba
- Amazon Web Services
- ▲ Google Cloud
- Microsoft Azure
- Oracle-Cloud



Planned cloud data centers

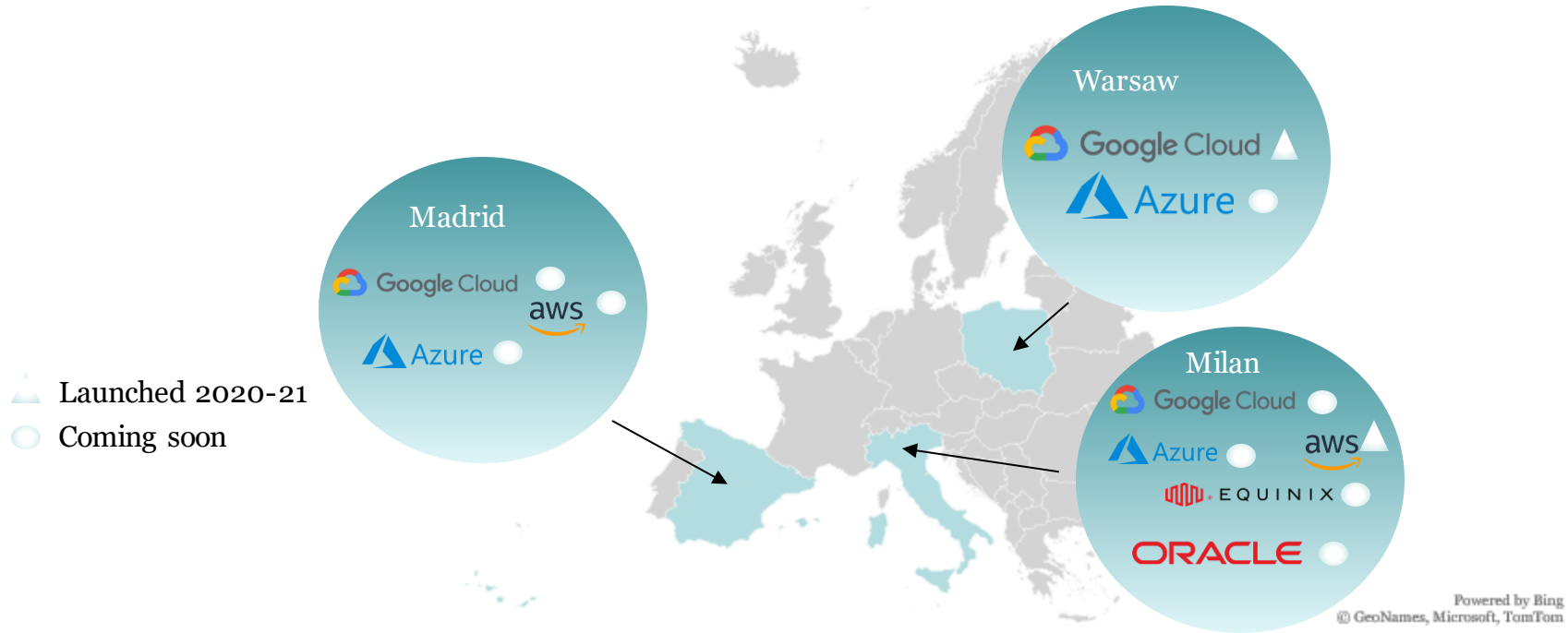


Planned cloud data centers



Push into Non-Core European Markets

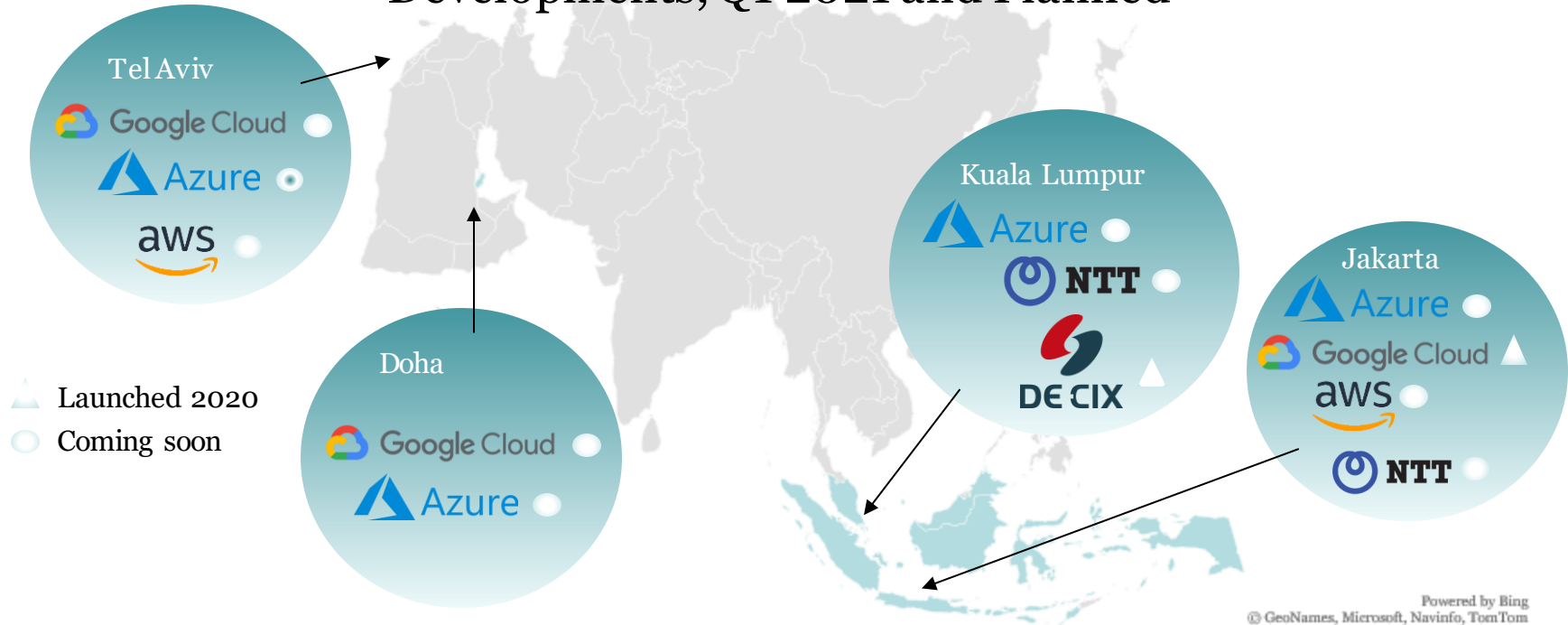
Latest International Interconnection Developments, 2020-21 and Planned



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Build up in Southeast Asia and Middle East

Latest International Interconnection Developments, Q1 2021 and Planned



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Cost of Cloud Geography

- Cloud service providers pass on network costs to customers
 - Higher costs in maturing vs established markets
- Fewer data centers in maturing markets
 - Higher latency and lower performance
- CSPs and NSPs are improving global coverage, route diversity
 - Pushing into regions outside of mature hub markets
 - Increasing performance and lowering cost
 - Offering WAN services that were previously only offered by NSPs

How to view our cloud map



← **Cloud Infrastructure Map**
www.cloudinfrastructuremap.com