



Network Evolution & Transformation at Cargill



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About Cargill

More than
150,000
employees



Over
150
years of experience



located in
70
countries



Our purpose:
**Committed to
feeding
the world in a
safe, responsible
and sustainable
way**

Industries We Serve

Agriculture

- Farm services
- Grain and oilseed trading, processing and supply chain
- Sugar and Cotton
- Palm oil
- Animal nutrition



Industrial

- Ocean transportation
- Ferrous metals
- Industrial salt
- Bioindustrials & renewables



Financial

- Structured finance
- Trade finance
- Risk management services
- Asset management funds



Food

- Refined oils
- Vegetable oils
- Sweeteners
- Malt
- Chocolate
- Beef & poultry
- Eggs
- Texturizers & emulsifiers
- Dressings & sauces

Cargill's Legacy Network back in 2015

Global WAN built on 2 global MPLS providers, with small pockets of local providers

4 regions:
NA
LATAM
APAC
EMEA

12 data centers globally



1,500 sites globally, many in remote and challenging locations



MPLS and Internet (provider-managed)

Challenges

- High cost
- Complex environment to support
- Scalability issues in provider-managed Internet VPN
- Dependency on data centers
- Not scalable for cloud

Business Value – Why Change?

- Reduce cost
- Enable growth and application deployments
- Reduce complexity
- Agility – cloud and IoT

Evolution

What changes are necessary to reduce cost
and prepare for the future?

Industry Trends - Shift in Network Focus

- From apps being centralized in Data Centers
 - To apps distributed anywhere

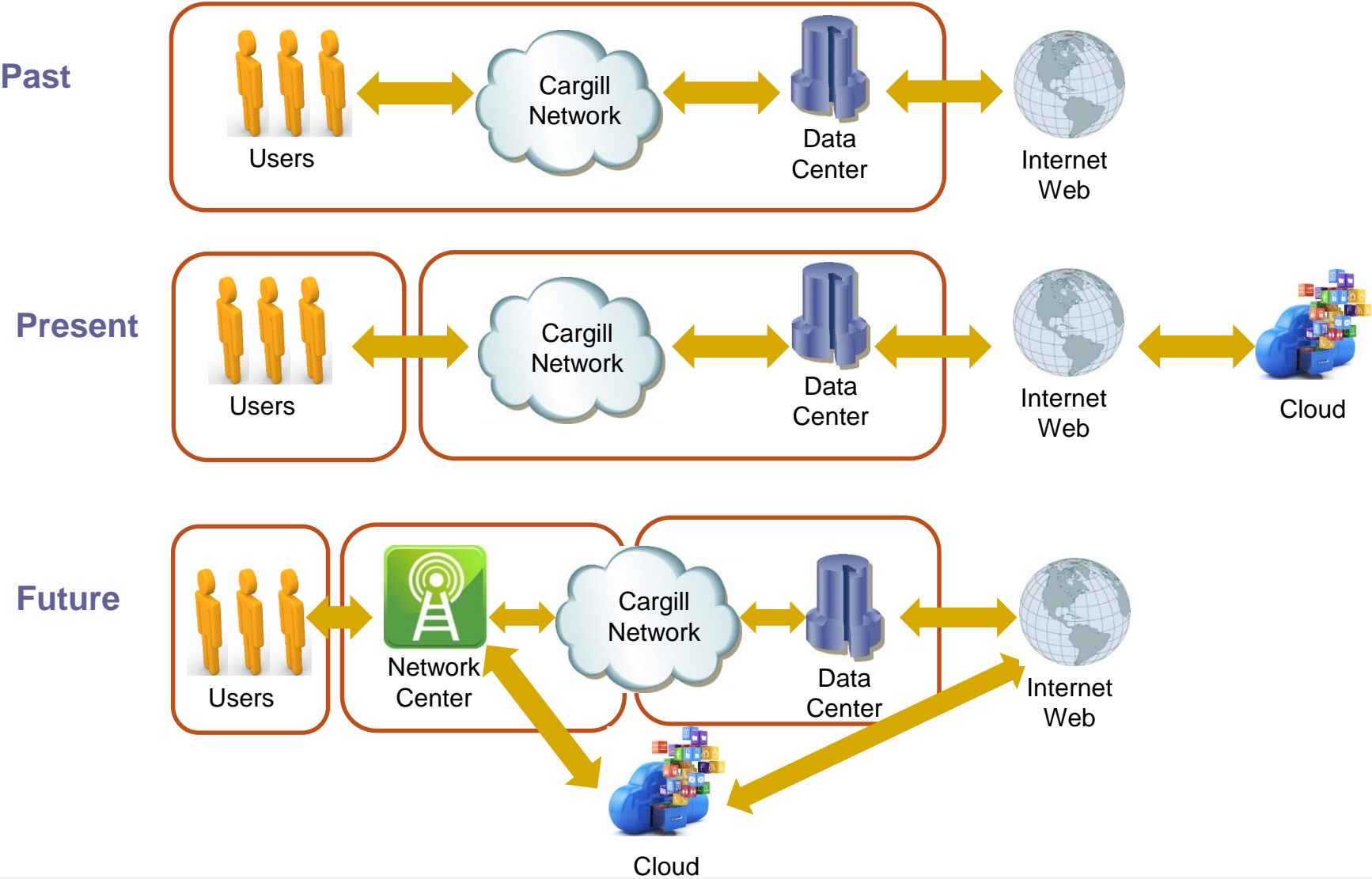
The industry has shifted into peer-to-peer apps like Skype for Business and cloud solutions like Office 365, AWS, MS Azure, etc. To provide the best end-user experience, enterprises are beginning to leverage purpose-built network centers called Carrier Neutral Facilities (CNFs).

Industry Trends - Carrier Neutral Facilities

CARRIER NEUTRAL FACILITIES CAN BENEFIT CARGILL BY:

- Cloud connectivity - Faster connectivity and better end-user experience via direct connections to strategic cloud providers
- Data Centers - Limit “pass through” traffic and reduce impact to WAN due to Data Center relocations
- Provisioning and upgrading key WAN circuits much faster
- Regional border – separating regions so provider selection can be independent
- Agility – faster to bring on IoT, Internet and CDN capabilities

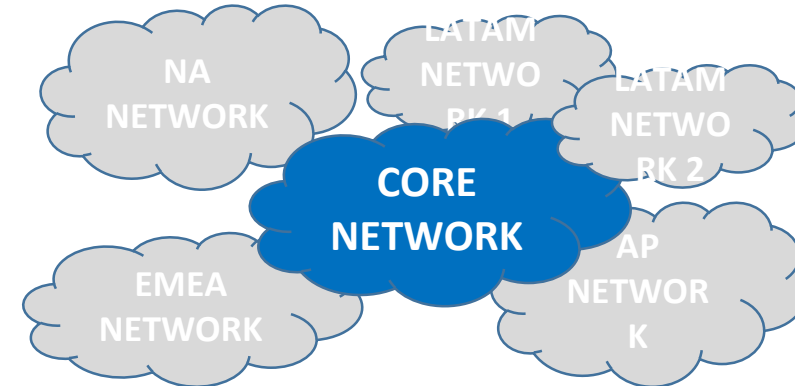
Network Evolution



Network Evolution



TODAY - A one size fits all approach



Tomorrow – Regional approach

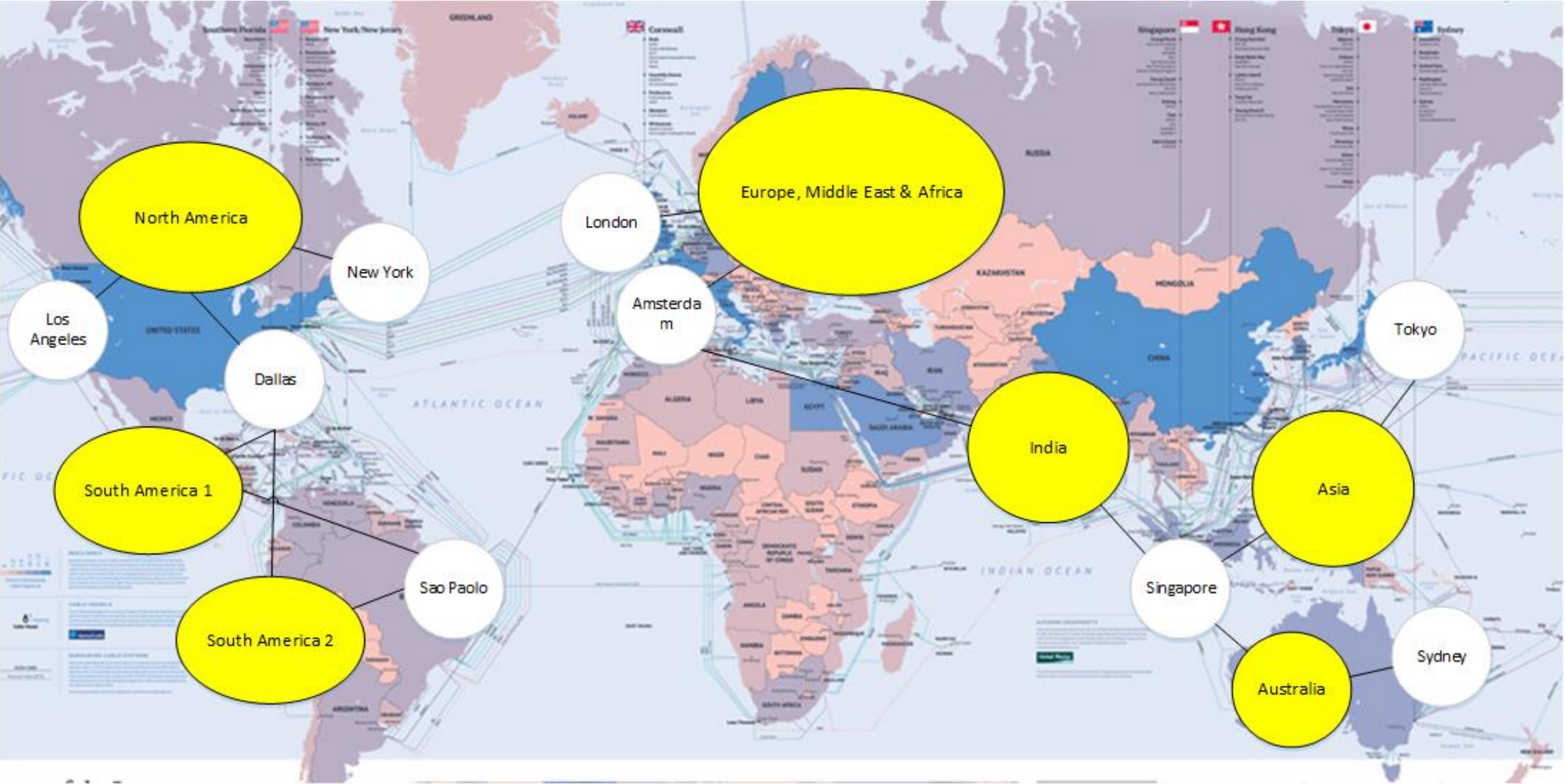
Value of New Architecture

- Divide and conquer – separate global network into regional networks connected via core network
- Leverage strengths of regional telecoms providers
- Abstraction from Data Center
- Foundation for future WAN transformation

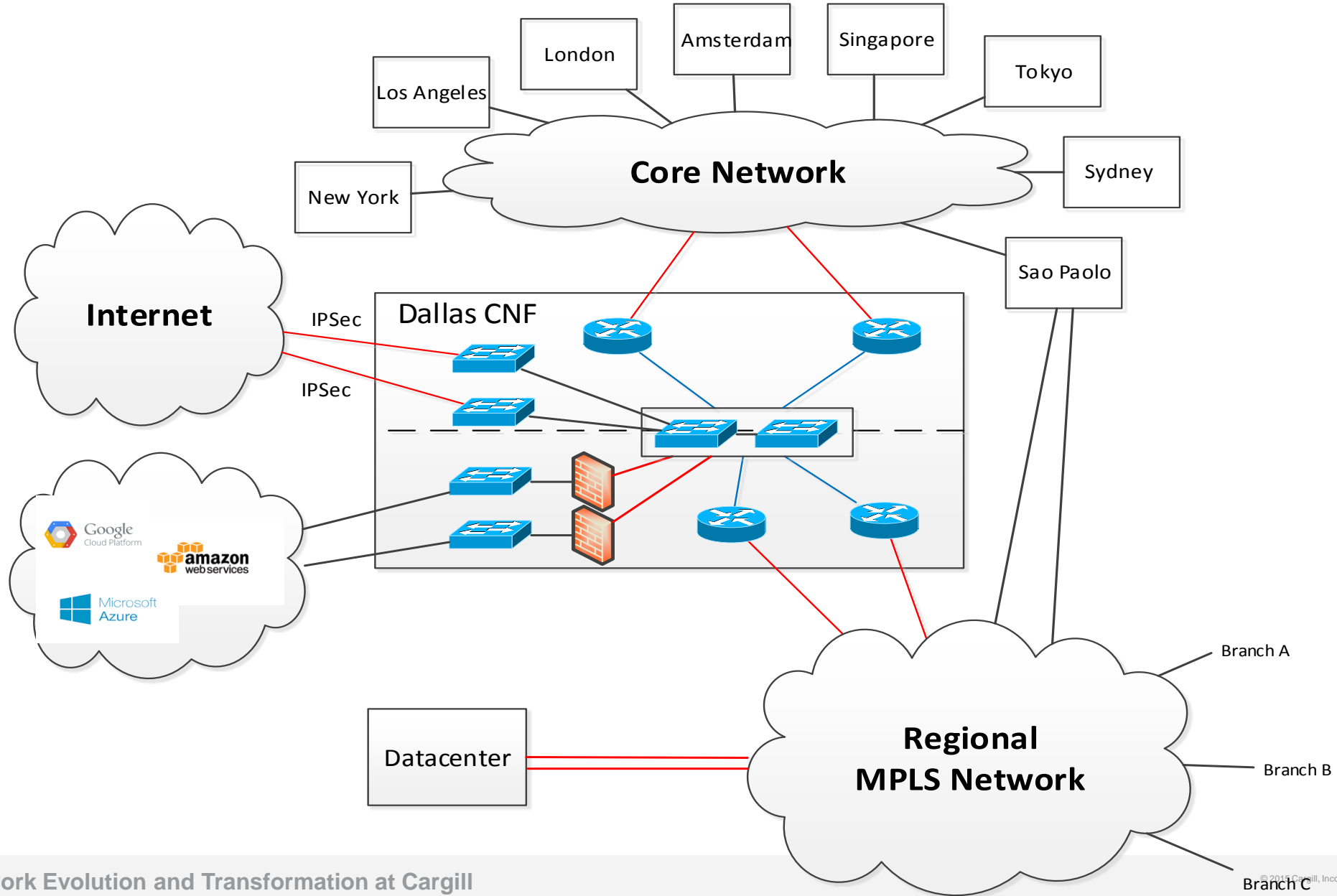
Implementation

- RFP for Carrier Neutral Facility (CNF)
- RFP for 4 regions + core network
- Stand up core network based on L2 VPLS connecting CNFs
- Migrate from current global network to new regional networks
- Route summarization into core network
- Implement DMVPN to leverage Internet transport

Global CNF Locations & Regional WAN Connections



Inside Carrier Neutral Facility



Transformation

How do we adapt to the world of cloud, IoT,
BYOD and agility?

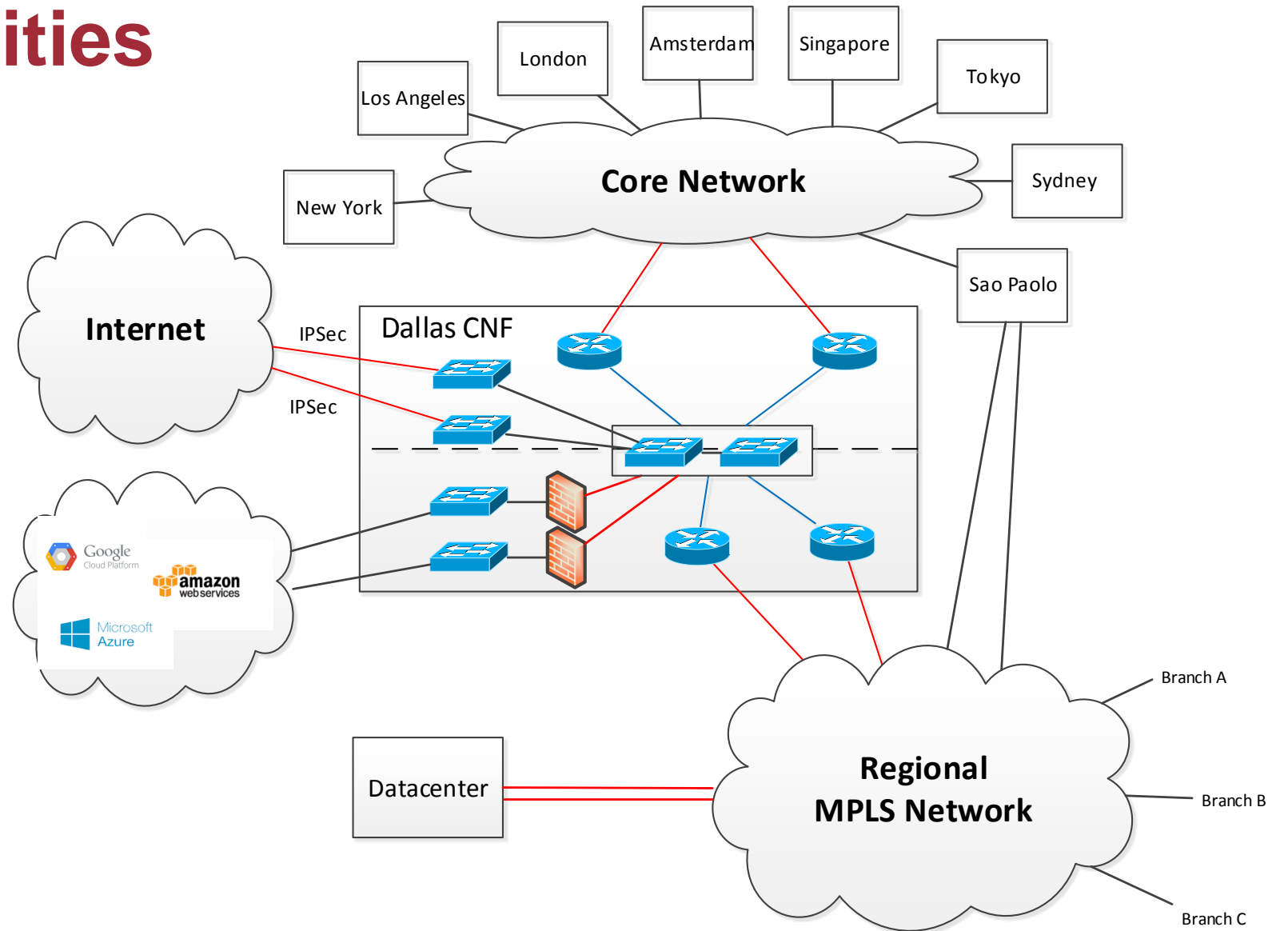
Changes and More Challenges...

- More apps and data are moving out of data center and enterprise network:
 - Cloud hosting
 - Apps accessed from Internet
 - What about security?
- Boundary between enterprise private network and public Internet is blurring even more
- IoT – how does it fit into enterprise network?
- BYOD – current network may not meet requirements

Future Capabilities

EXPAND CORE IN CNF:

- INTERNET DMZ
- EXTRANETS
- VDI GATEWAYS
- REMOTE ACCESS
- CDN
- IOT GATEWAY



And Beyond...

- SD-WAN architecture and pilot
- Core network transport - leveraging alternative transports
- Internet only
- Programmability – how can network operations be automated?
- Analytics & machine learning – extracting value from the data in the network



150 years of helping the world *thrive*